

Integrating evaluation & design roles: Innovations in recent NGO projects

Robert Drake – SmartSteps

Vanessa Hood – Rooftop Social

WORKSHOP PLAN

Intro: Planning evaluation AND reviewing program design

Three phases in how we use Program Logic:

1. Build basic program logic
2. Probe theory of change
3. Explore key evaluation points

Lessons learned

Program logic headings

Inputs

**Outputs/
Activities**

**Reach /
Audience**

Outcomes

Short, Medium, Long term:

- Knowledge/Skills
- Attitudes/Confidence
- Behavior

Assumptions

External environment

Demo of program logic exercise

Program logic is a core tool that most evaluators use.

In this session, we will do a practical program logic exercise to share:

- how we do it
- the benefit it can have for the project
- what makes an appropriate context

This exercise uses a hypothetical financial literacy program.

The key to the exercise is the QUESTIONS you ask in each phase.

Step 1: Questions to build the program logic

Activities

- What are the activities you will do?
- What are the physical things or events that you will produce?

Reach

- Who is the audience?
- How many people do you hope to reach?

Outcomes

- What changes do you hope the program will influence in participants' lives?
 - Knowledge and skills
 - Attitudes (eg confidence, motivation)
 - Behaviour - How will participant's lives be different 6 months later?
 - What will they be DOING different?

Step 2: Questions to probe the theory of change

Outcomes

- How does your program help sustain behavior change over time?
(eg good intentions become action, or action becomes a habit)

Reach

- Will it work better for some segments of participants, but less well for others?
- Does the program need to be different for some segments?
Or be confined to some segments?

How well does it work as a model?

- If you 'walk' the theory of change as a story, is it sufficient to get the outcomes you desire? Or do some extra things need to happen?
Walk it forwards (inputs → outcomes), then backwards (outcomes → inputs).
- Is success dependent on some external circumstances? (ie external environment, assumptions)

Step 3: Questions to build evaluation plan

Arrows

- Look at the arrows where the program logic says:
“If we do THIS, then we will influence THAT”.
- Which are the **important links** that you are least confident about happening in practice?

Reach

- Are there situations where you might not get the **number or type of participants** desired?

Learnings

- If changing one part of the program might give a better long term outcome, what would that change be? Do you want to **test that in this evaluation?**



Part-way through the program logic exercise.

Thoughts of using program logic exercise

It's the process

- It is the participatory process that gives the benefit, not perfection in the program logic product.
- Get people to handwrite the elements & put them in place. Physical engagement makes a difference.

Informal, on the floor

- Do it on the floor or on a big board table.
- Easy to move pieces around; makes people more willing to add and change bits.

Questions and diplomacy

- The key to success is the facilitator's skill is in asking questions the right way.
- Judge the balance of probing / diplomacy that is right for the situation.
- The process has the biggest impact when the participants are making the suggestions, not the facilitator.

Benefits of program logic exercise

Program design

- Identify issues at the beginning, not in the evaluation report a year later.
- Improve the program's chances of success, or more realistic objectives.
- More stakeholder buy-in for changes, as it was their idea.
- Get more funding if needed.

Evaluation planning

- Easy to see key evaluation questions; greater buy-in.
- Easy to see what data needs to be collected

Communication among stakeholders

- Common understanding of what the program is, and clearer understanding of its strengths and weaknesses
- Greater engagement, if people are active in building the program logic.

When can you combine evaluation planning AND program design?

Timing

- Early in program life cycle.
 - Preparing for funding bid.
 - Before implementation starts

Encouragement

- Funder requires a program logic; encourages innovation
- Outcome oriented KPIs.

Openness

- Open to constructive questioning
- Willing to revise program design

Funding

- Better if the funder is part of the discussion



Robert Drake –
SmartSteps

rdrake@smartsteps.biz

Vanessa Hood – Rooftop
Social

vanessa@rooftopsocial.com