# Evaluation Capacity Building in the Public Sector: Sustained Organisational Change or Technical Skills Development?

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### Whose M&E Performance?

The ECB Program discussed here is concerned with AusAID monitoring and evaluation systems.

Building Government of Indonesia monitoring and evaluation performance is considered important, but is a program intervention and is not addressed here.

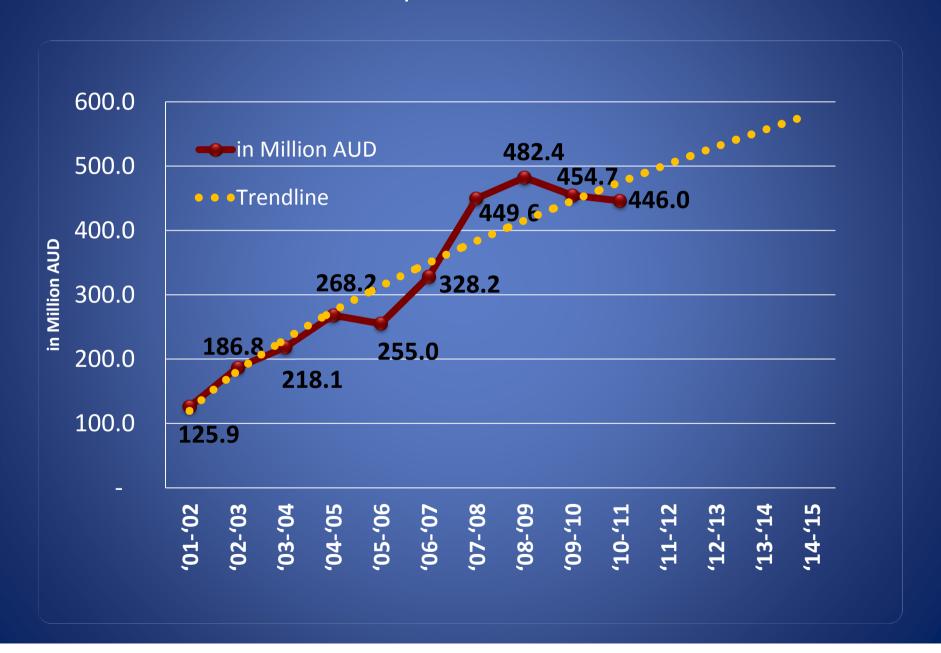
### The Context

- Global pressure for results based management
- Alignment with New Public Management
- Global and domestic pressure for ensuring effective aid
- Australian aid budget is growing

### AusAID Program in Indonesia

- AusAID is the largest bilateral donor
- Currently spending AU\$400m per year
- Currently about 75 initiatives

### Australian Development Assistance in Indonesia



### Staff Number and Type for Indonesia Program

Senior Management	12
Minister/Head , Minister Counsellors	
Chief of Operations, Counsellors	
Senior Advisors at Policy Analysis Unit	4
Unit Managers	23
Program Managers	91
Senior Program Managers,	
Program Managers, Program Officers	
Non-Program Staff	36
Canberra-based Staff	14
Total	180

### History of this ECB Program

- It was not a strategic decision, it grew organically from program staff
- A two year informal diagnostic and intervention stage
- Staff were demanding assistance and responding quickly
- Staff needed to demonstrate effective purchasing and overseeing of M&E products delivered by contracted practitioners (to commission)
- Staff had previously only experienced short, one-off courses that taught how to do M&E which was not their job requirement.

### What is the ECB Program Contributing to?

### **Better Accountability**



More Effective Aid



More Efficient Delivery



### Four Theoretical Foundations of the ECB Program

- 1. What behaviours are we are trying to change:
  - Capacity + enabling environment + organisational culture = PERFORMANCE (e.g. IDRC Framework, 2002)
- 2. How people learn and apply that learning:
  - Adult learning theory (e.g. Knowles, Dewey, Rogers, Mezirow)
  - Behaviour change theory (e.g. Skinner, Ajzen, Bandura)
- 3. How we bring about and sustain change:
  - Organisational Change Theory (e.g. Armenakis et al, 1999)
- 4. How we spread the change to other areas:
  - Diffusion of Innovation Theory (e.g. Rogers, 2005)

Aid

Demand

Supply

Interventions

Interventions

### **M&E PRODUCTS**

- **Program Design**
- **Program M&E Plan**
- **Progress Report**
- **Independent Evaluation TOR**
- **Independent Evaluation Plan**
- **Independent Evaluation Report**
- **Supervision Visit**



Information has credible basis



Information informs/influences **Decision Making** 



Information is generated and used efficiently

Diffusion of ECB Innovation

### Stakeholders Required to Adopt New Behaviours

Performance and Quality Representative

(In-House Trained Generalist)

**ECB Facilitator** 

(External Contracted Technical Specialist)

Program
Managers
(Generalists)

Senior Managers (Generalists)

Demand

Procurement Staff

AusAID Corporate Areas Credible M&E
Product Generated
and Used for
Decision Making

**M&E Practitioners** 

(External and Trained)

Implementation Teams

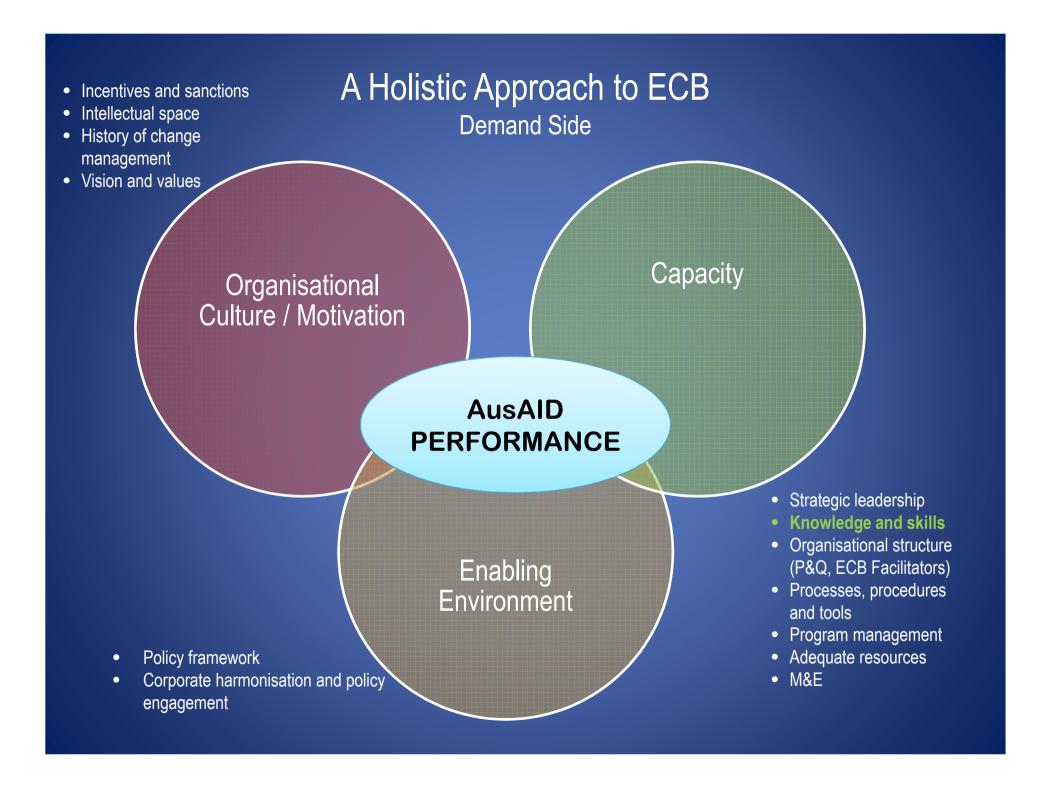
**Contractor Reps** 

**Multi-Lateral Reps** 

Other Australian
Government
Agency Reps

Supply

Partner Governments



# Key Learning Opportunities The Syllabus

Introduction to ECB & The Key Concepts (Didactic Training)

Performing
Routine M&E Tasks
(Core Experiential Learning Cycle)

Performing as a
Development Professional
(Group Practical Workshops)

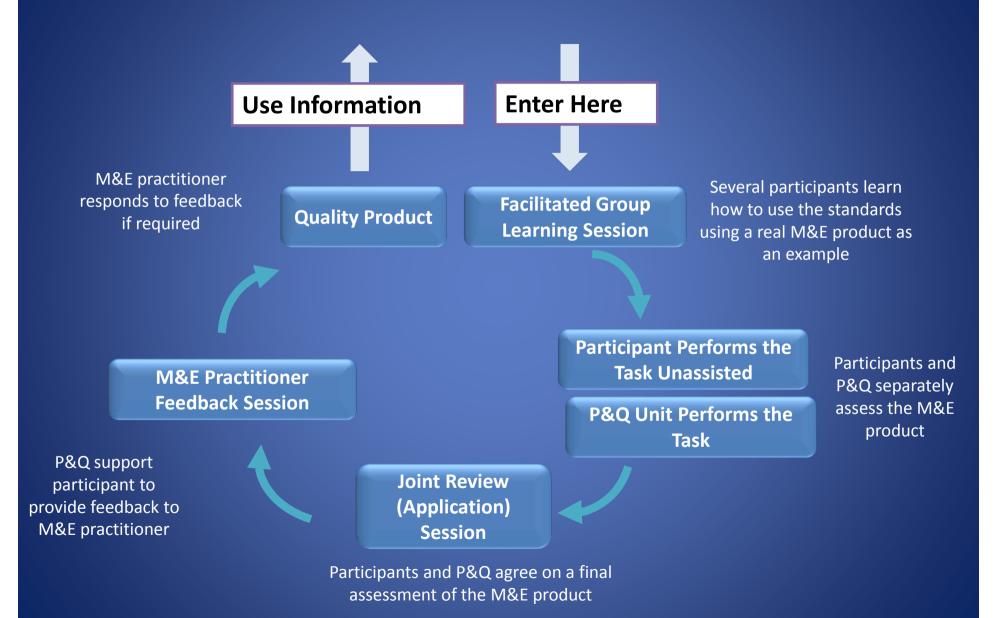
Knowledge and Skills

Performing as an Informed
Manager on Emerging or
Advanced M&E Issues
(Discussion Groups and Workshops)

Virtual M&E Help Desk (Mentoring and Coaching)

Problem Solving Clinics (Mentoring and Coaching)

### "Just in Time" Experiential Learning and Quality Assurance Cycle



### Summary

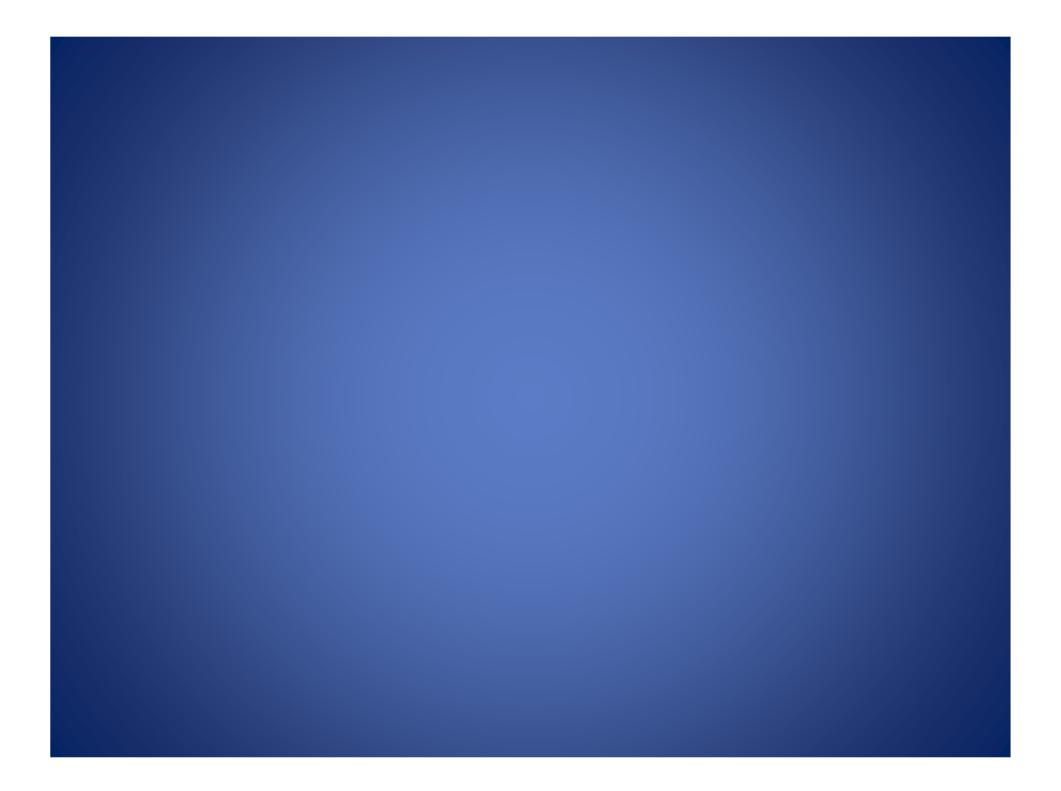
Diagnose the actual job requirements of stakeholders

Address the behaviours of all stakeholders involved (supply and demand sides)

Design for multiple interventions to achieve a performance outcome and not just skills development

Assist stakeholders to complete current work tasks and solve real problems

**Build the program on strong theoretical foundations** 



### Evaluation Capacity Building in the Public Sector:

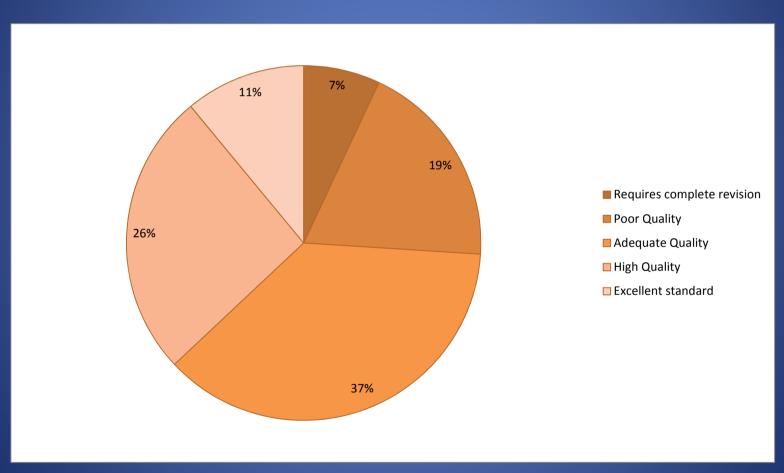
Addressing the Supply Side for Improved M&E Products

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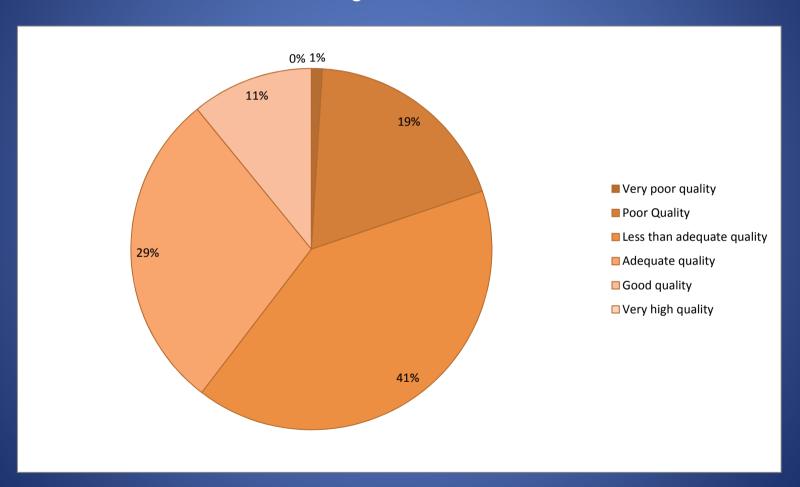
**S1** Susan, 29/08/12

## At the beginning... Quality of Evaluation Reports - 'Technical Review ' Ratings



Source: Bazeley, P (2011) Study of Independent Completion Reports and Other Evaluation Documents Commissioned in Support of the Independent Review of Aid Effectiveness.

# At the beginning continued... Ratings Awarded in Evaluation Reports to the Quality of Activities' Monitoring and Evaluation



Source: Bazeley, P (2011) Study of Independent Completion Reports and Other Evaluation Documents Commissioned in Support of the Independent Review of Aid Effectiveness.

### How we engage with the supply side in the ECB

- M&E standards provide the basis for articulating and assessing quality of M&E products
- Supply Side Workshops
- Supply Side Communities of Practice
- M&E Helpdesk for advanced problem solving.
- Extending networks to identify M&E practitioners
- Strengthening the Request For Tender process

### What is an evaluator anyway?

- Methodologist
- Builder of a credible team
- Technical expert
- Facilitator
- Capacity builder
- Analytical
- Strategic thinker
- Critical Friend

- Evaluation manager
- Trust builder
- Project implementer
- Project manager
- Broker
- Leader
- Written Communicator
- Verbal Communicator

# Two Approaches to Gain Clarity in Identifying M&E Practitioners

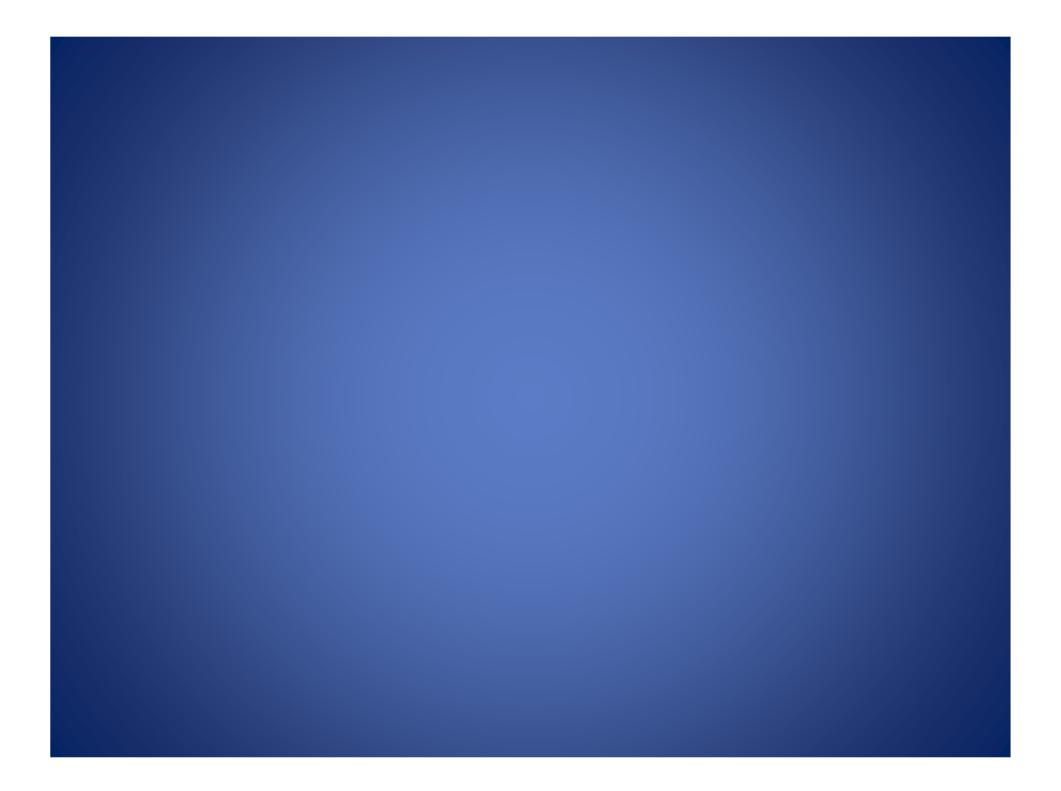
- Clearly defined what is considered <u>credible information</u> for different types of information uses
- Developed a <u>typology of M&E Practitioners</u> that can be hired to perform different M&E tasks

### Types of M&E Specialists Required

- Reviewer with a technical/sectoral focus
- Reviewer with an M&E focus
- Designer with M&E focus
- Program level M&E systems: design, conduct or oversee the implementation of the system
- Evaluator employing robust evaluation designs

### Areas we need to focus our attention on

- Identify more practitioners with methodological expertise for some tasks
  - M&E systems for programs
  - Important independent evaluations of programs
  - Strategic evaluations
- Widening networks



# Evaluation Capacity Building in the Public Sector: Sustaining Momentum in a Changing World

Susan Dawson

Coordinating ECB Facilitator
Indonesia, Vanuatu and East Timor Trial Programs

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### Readiness for Change Can Take Years

- Recognise there is a problem
- Recognise the depth and scope of the problem
- Make a long-term commitment to invest(5 to 10 years)
- Willing to invest in multiple interventions beyond simple training
- Willingness to invest in sufficient stakeholder engagement
- Acceptance that innovation does not guarantee immediate success

### The Challenge

The Promises



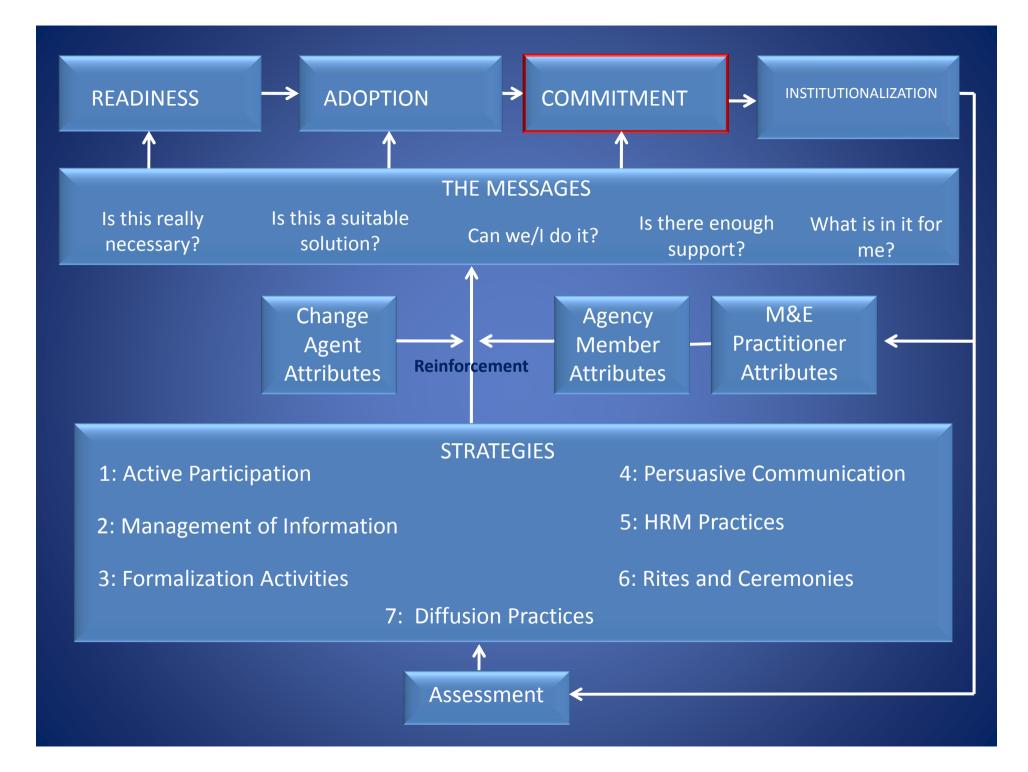
Realistic Expectations

### A Comprehensive Model for Organisational Change

Armenakis A., Harris S., Feild H., (1999)

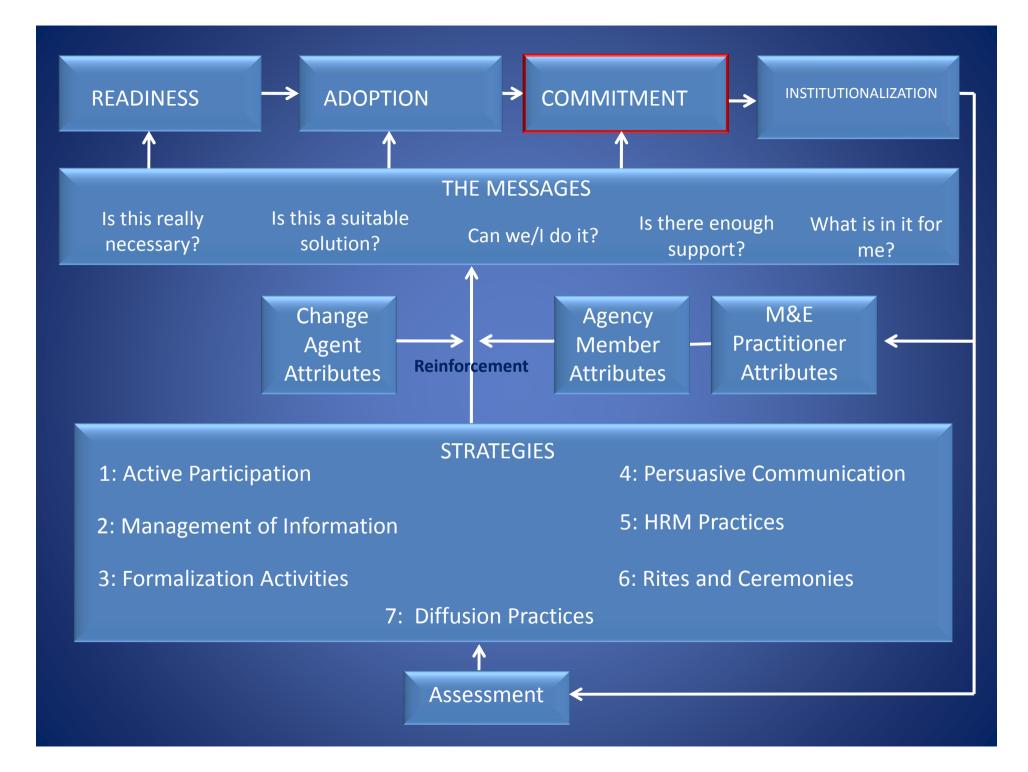
Making Change Permanent: A Model for Institutionalising Change Interventions.

Research in Organisational Change and Development Vol 12 pp 97-128



### Three Levels of Commitment

- Compliance Commitment
  - Rewards, approval or sanctions
- Identification Commitment
  - Desire to conform with a group or establish relationships
- Internalization Commitment
  - Belief that the actions for change are good, valuable and a good decision







Great ECB Program design!
You are resourced for five years.
You're off and running.....



Program Participants are Competing for a Place in Facilitated Group Learning Sessions



Participants are Grateful to Get Their Work Tasks Completed in Small Group Application Sessions



Senior Managers Engage in ECB Discussion Groups



M&E Help Desk Clinics are Booked Out



There is High Demand for the Virtual M&E Help Desk



Performance and Quality Unit Members are Experiencing Job Satisfaction



Contracted ECB Facilitators
Start Doing High Fives



The Program is Developed Further by Enthusiastic Communities of Practice

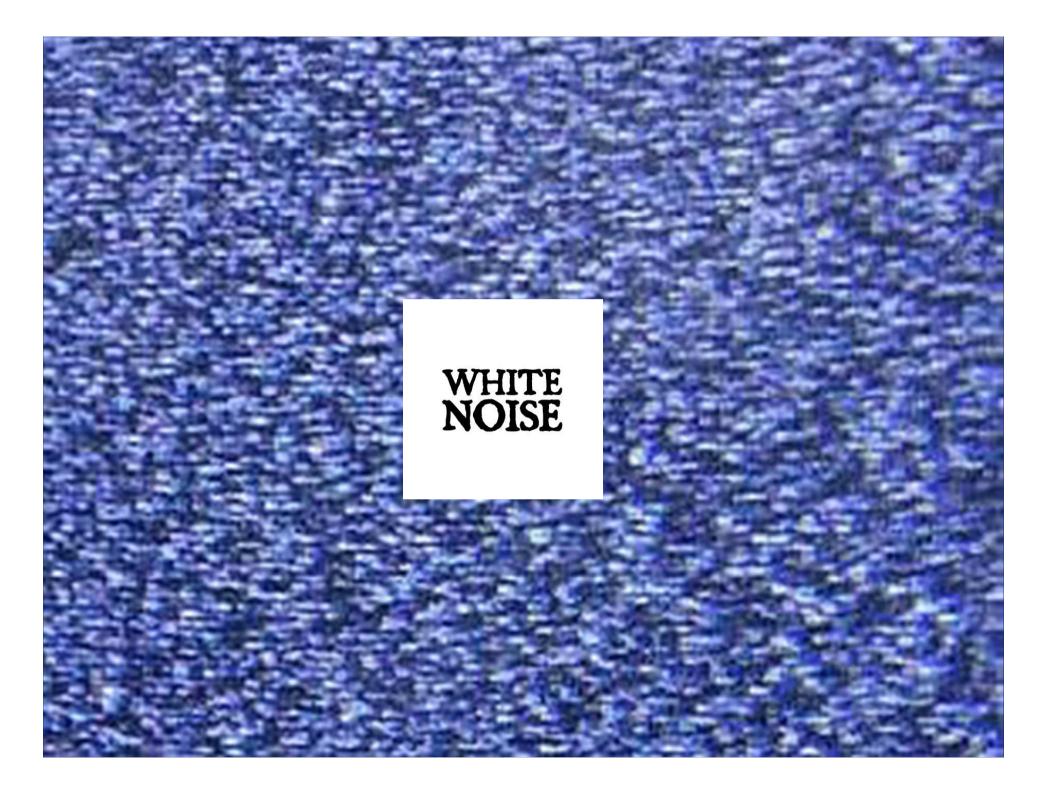


Senior Managers are Pleased with their Vision and Readiness to Take a Risk

So we're done, right?

## Effectively Prepare Everyone for Delayed Outcomes





## Address the Increasing Global Desire for Instant Gratification and Quick Fixes



## Resist pressure to provide learning materials without requiring attendance



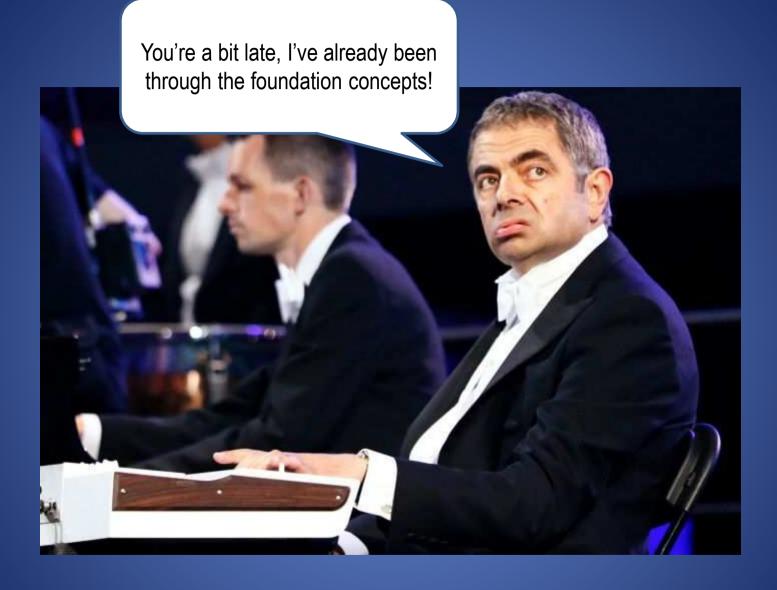




Provide adequate intellectual space to perform



Know what contact with the ECB Program should be voluntary and what should be compulsory



Deal with Organisational Cultural Factors that Affect ECB Outcomes





Help Senior Manages Avoid Giving Mixed Messages



Continuous Learning Means
Unique and Stimulating Sessions Continuously



Provide Solutions to Problems Promptly



Integrate new staff purposefully and promptly



Start ECB Succession Planning Early



Manage Roll Out of the ECB Program with Great Care

