

**Recommendations: getting the big tick:  
Can evaluators learn anything from the  
policy wonks?**

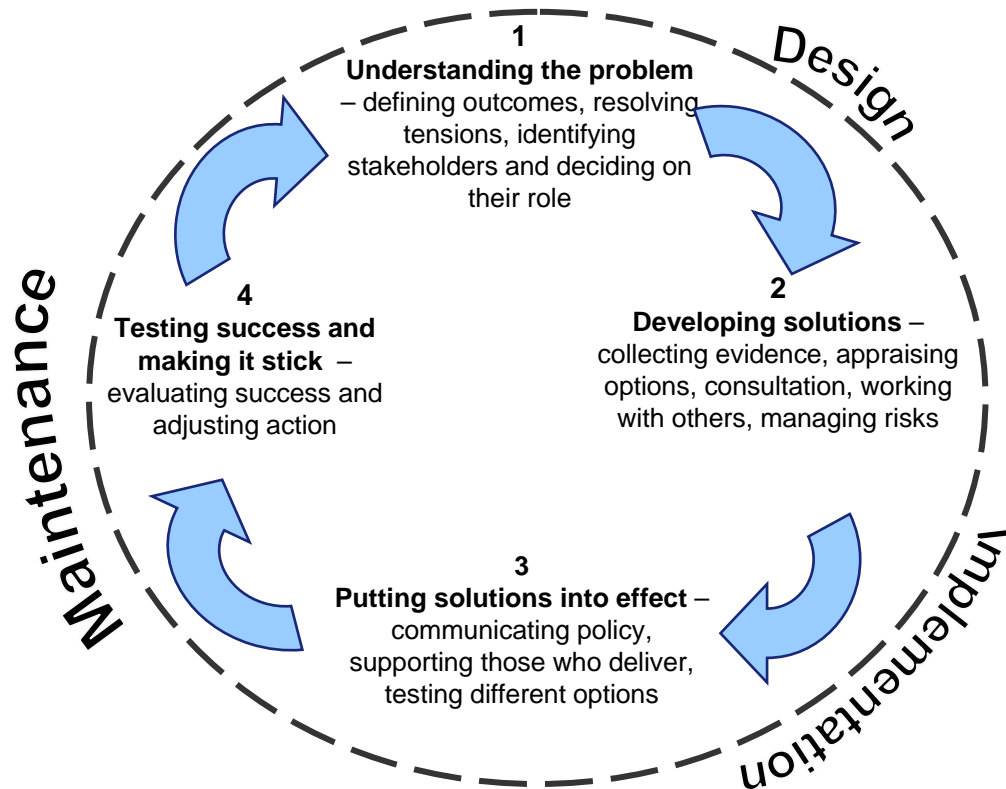
Lis Cowey

AES Conference 12 September

# Outline of presentation

- **Creation of policy ‘value’**
- **The policy advisor’s role**
- **The evaluator’s role**
- **A strategic framework for targeting influence:**
  - Three alternative ‘value’ styles of evaluation
  - Considerations on effective practice
- **Conclusion**

# The policy-evaluation cycle



National Audit Office UK (2001) Modern Policy Making: Ensuring Policies Deliver Value for Money

# What is policy 'value'?

“translation of government’s political priorities and principles into programmes and courses of action to deliver desired changes”

• **Evaluators have choices about how they position themselves relative to this ‘chain’ of value**

# The policy advisor's role

## •Policy advice is:

- I Providing advice on
  - resolving conflicting priorities and
  - managing risks
  - within finite resources

## •Quality is judged in terms of:

- Honesty and impartiality
- Responsive to Minister's objectives and regard to public good
- How well it fits into its environment
- *Over the long term: judgments of its cost, implementation, effects and iterative development*

# Requirements for policy recommendations

## Answer the questions:

- | What should the client do?
- | Why should the client do it?
- | How should the client do it?

## Relate to explicit decision-making criteria

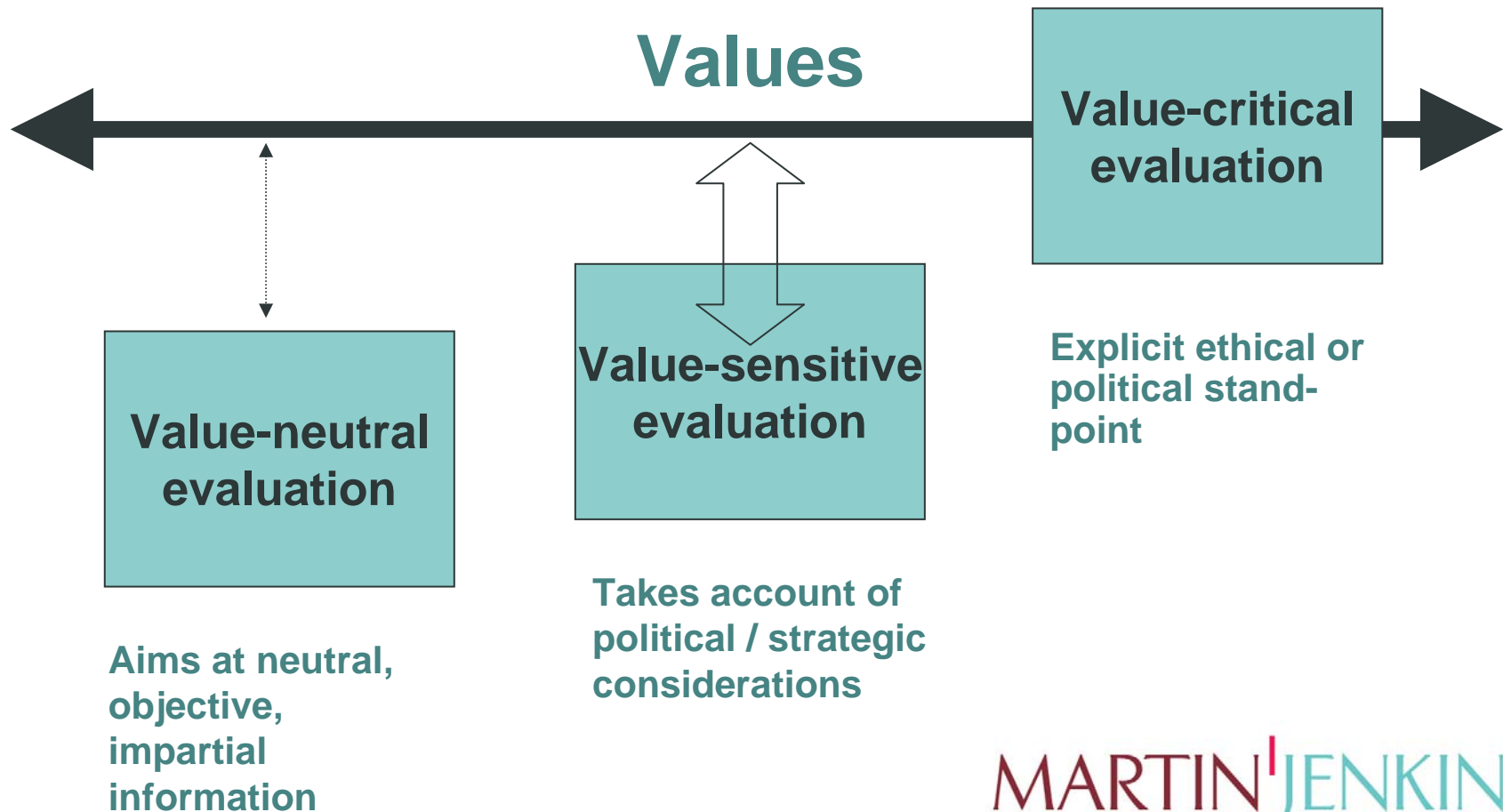
### Consider:

- | Technical feasibility
- | Implementability
- | Political aspects (e.g. likely opposition / potential to gain necessary political support)

# The evaluator's role

- Evaluates any or all stages of the policy development and implementation process
- Influences iterative development and implementation of policy through comparison of status relative to, e.g. policy objectives or nature of the problem
- Choices about
  - | methodology and
  - | stance relative to strategic or political values

# A strategic framework for targeting influence: operating along the values continuum





# Features of the three approaches

## Value-neutral:

- | Technically defensible findings
- | But doesn't illuminate alternatives

## •Value-sensitive:

- | Useful where policy objectives and context are complex
- | But may create unrealistic expectations

## •Value-critical:

- | Useful to inform what 'should be'
- | But hard to disentangle personal values from other findings

# Effective practice: what does it take?

## Value-neutral:

- | Clarify expectations of policy decision-makers
- | Test findings early for intelligibility
- | Design in potential for early information release if context changes

## Value-sensitive:

- | Include policy advisors on project reference group
- | Inquire into organisational and political context
- | Seek stakeholder views on alternatives, proposals for change
- | Test key conclusions with client to line up priorities with context

## Value-critical:

- | Partner with key influencers to communicate findings
- | Make underlying value position explicit

# Conclusion

**The policy ‘value chain’ needs distinct policy and evaluation functions: they have significant commonalities AND differences**

**Influence – or value - increases where:**

- | evaluators’ ‘value’ style is adapted to meet client’s need
- | evaluation is designed to inform a range of policy decisions

**Shaping – not sanitizing – presentation of findings in partnership enables evaluators and policy advisors to learn from each other and together to optimise value from policy and evaluation**