

The good news Student satisfaction with services surveyed annually for eight years

Service Excellence programme established in core administrative units since 2006

The bad news Market share of new students has declined over this period

> Te Kunenga ki Pürehuroa

Reported levels of satisfaction, retention and peer recommendation have not improved significantly





Time to reflect

Is the logic of our Service Excellence programme correct? Service performance \rightarrow satisfaction \rightarrow retention and learner achievement

If the logic is correct, how do we optimise improvement ? Can we work smarter? Should we be doing something different?

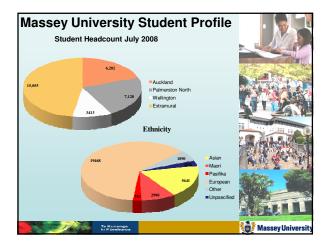
If the logic is not correct, what *does* influence student achievement other than quality teaching? 'Engagement'? 'Service culture'? Something else?



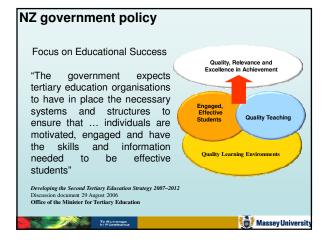


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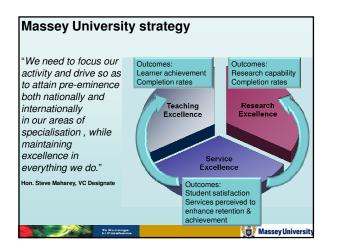
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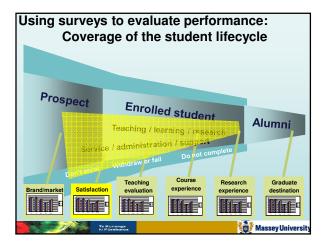




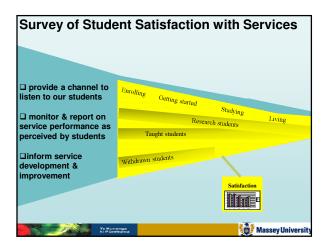




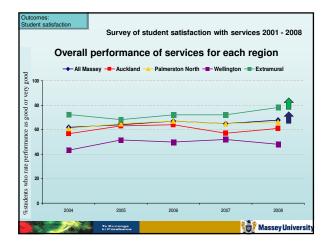




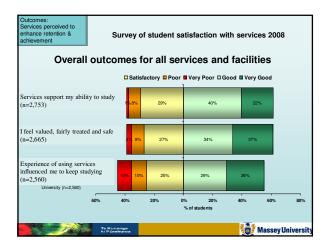




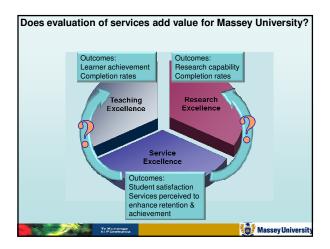




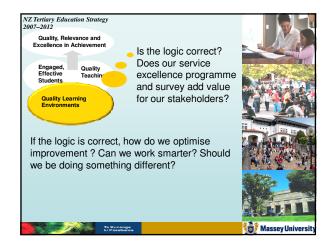


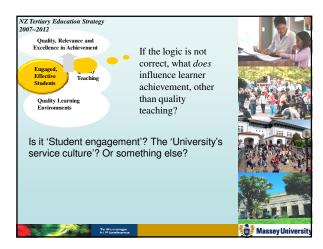


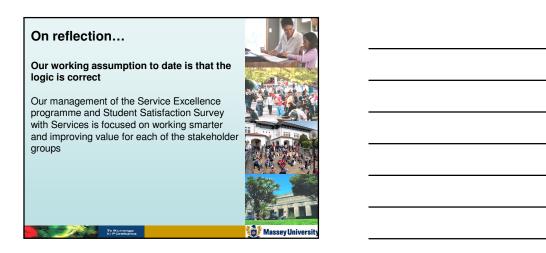
















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